Empowering Education, Research and Government

Digital disruption is affecting all industries and the education, research and government sector is no different, driving the need to innovate, and the pace of business calling for more agile and flexible infrastructure. Rackspace Technology and AWS will guide you through your individual cloud transformation to meet the growing demand of automation, security and data management while leverage the power of technology.

2020 laaS + Framework Agreement

The agreement which is based on the GÉANT OCRE (Open Clouds for Research Environments) framework aims to accelerate cloud adoption and enhance capabilities in the European community by bringing together cloud providers, education, government and research institutions, as well as Earth Observation (EO) organisations. The framework includes discounted and ready-to-use service agreements to ease time consuming processes within procurement or even Proof-of-Concepts.

Why is it relevant for you?

Rackspace Technology, as a service provider selected by GÉANT, will provide Amazon Web Services to education, government and research institutions through the framework across 39 European countries. Institutions get guidance throughout the process by ACOnet to utilize the EU-compliant framework agreement.

Commercial power



- Base discount of 6% on AWS services (excl. marketplace services and solutions)
- Access to all funding programs and direct connection to AWS

About AWS

With AWS cloud services you can go beyond lift-and-shift to elevate your workloads in the cloud. Kubernetes, High-Performance-Computing, Serverless, Internet of Things, Analytics or Machine Learning are not just buzz words for AWS customers. Besides, the public cloud AWS offers a range of complimentary services such as security solutions, operating systems or even video learning platforms from AWS Marketplace.

About Rackspace

At Rackspace Technology, we are the multicloud solutions experts. We help our customer with the adoption of public cloud in general and AWS services in particular as well as managing your AWS environment, while you can focus on the important topics. As an AWS Premier Consulting Partner, Rackspace Technology has deep AWS expertise and considerable experience helping the research, education and government community implement AWS services.







Utilizing with ease



- Easy contracting via predefined Call-Off contract (Austrian jurisdiction)
- Rackspace can assume existing Master Payer or client joins Rackspace Master Payer

Operational support



- Access to Rackspace operational support via Optimizer+
- Complimentary access to CloudHealth from VMware
- A full range of professional and managed services are available from Rackspace Technology

How can you utilize the framework?

Education, research and government institutions can procure AWS Services in accordance with ACOnet, your National Research and Educational Network, via Rackspace Technology. Just get in contact with ACOnet, Rackspace or AWS.

Meet our experts

4th of May Why AWS? Go to the Live Webinar

25th of May Artificial Intelligence and Machine Learning

Contact

Sascha Blasaditsch
Sales Executive - OCRE Lead DACH
+49 151 2137 3225
sascha.blasaditsch@rackspace.com

General questions? contact-OCRE@rackspace.com

Find more Information on https://ocre.rackspace.com or in our LinkedIn group GÉANT OCRE AWS Community – DACH.

Or chat with us via our WhatsApp Business Account.







