



Partner
Network

CHANNEL PARTNER

COMPAREX
Software · Consulting · Services

A person wearing a bright red jacket, a backpack, and dark pants is standing on a rocky mountain peak. They are holding binoculars to their eyes and looking out over a vast, snow-capped mountain range. The scene is captured in a high-angle, slightly desaturated style, emphasizing the ruggedness of the environment.

Amazon Web Services (AWS) and COMPAREX – By your side in a digital world

At Your Side Around the World



Staff
2,450

Certifications
4,750 from more than 70 vendors



Our Vision

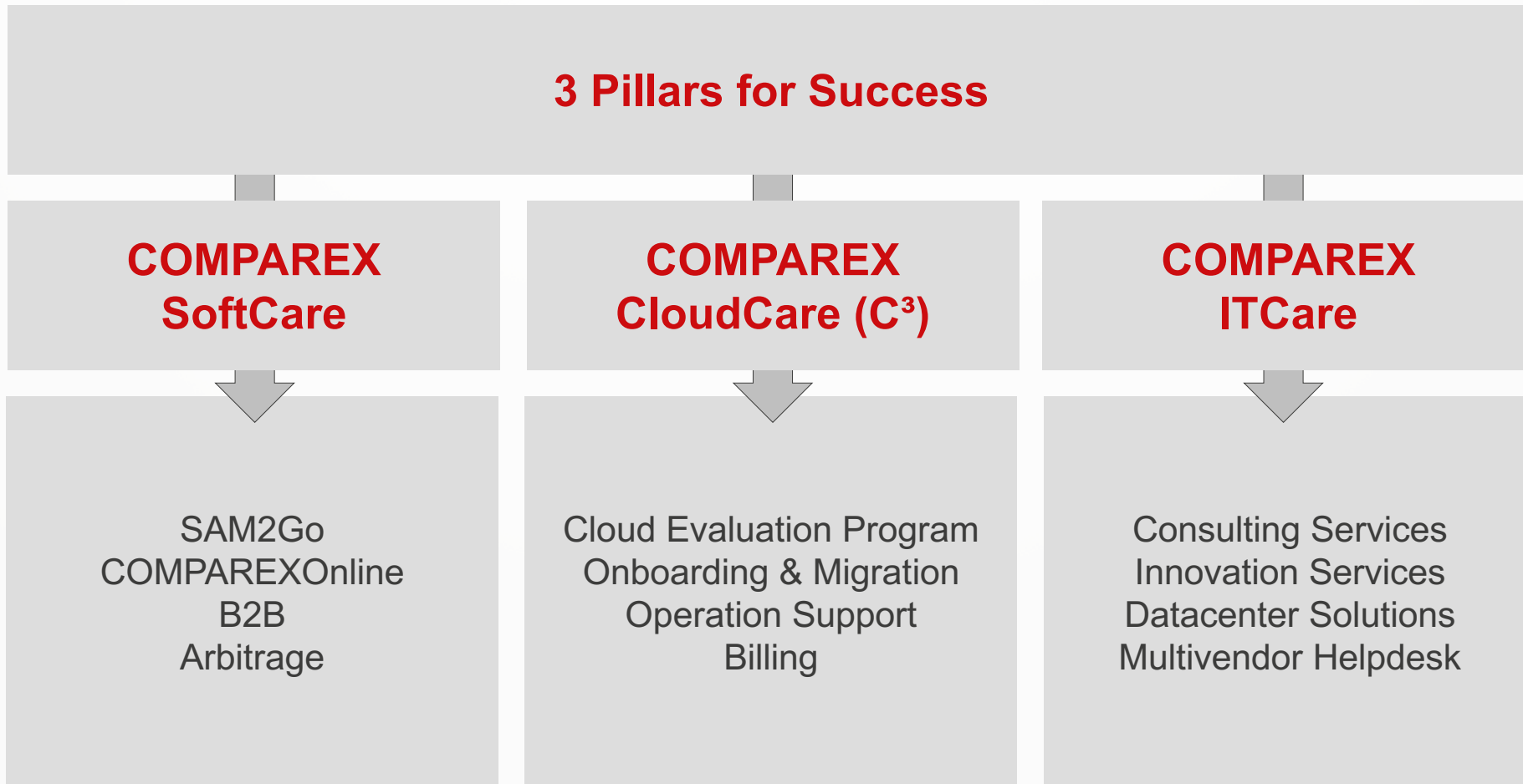
Software

By your side on a digital world.

Cloud

We foresee our customers entering the Cloud with safe feelings based on reliable advice and predictable budgets to increase flexibility, access more, be faster and therefore be more competitive.

Portfolio 2016





1. AWS Standard Consulting Partner in the European Free Trade Association plus CH, Turkey and Russia: (other regions follow soon)
2. Trained and accredited Partner: First wave of technical trainings with attendees from 15 countries
3. Kickoff in Americas and APAC initiated
4. AWS is one of COMPAREX' 2 strategic Public Cloud Vendors
5. COMPAREX is member of AWS' Lighthouse Program for Microsoft Partners
6. Close collaboration with COMPAREX' MS and VMware teams

Value Add COMPAREX

Commercial:

- Local Contract with COMPAREX
- Invoice in local (or desired currency)
- Customized Payment Targets
- Cloud Watch Services
- Cloud Consumption Services (Dashboard)*
- Use of Volume Discounts/ Cost Optimization Services

Local Technical: (depending on entity)

- Cloud Readiness Assessment*
- Migration and Implementation Services*
- Optimization Services*
- Support Services*

Kontakt:



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**Thank you for your
attention!**

By your side in a digital world!